

ANNEXURE "A"
PRICING AND INTEREST SCHEDULE

PLEASE ENCLOSE IN A SEPARATE ENVELOPE – ENVELOPE MUST BE LABELLED AS PRICING & INTEREST SCHEDULE

Name of the bidder (Company): _____

NB: The estimated transactional volumes and estimated average daily credit bank balance are only provided to assist bidders to determine their ability to handle the volume and complexity of the business requirement; and should only be used as a guide and relied upon in the context of completing the bid. The estimated volumes are only for the Provincial Departments and not including Public Entities. **These estimates do not guarantee the actual volumes or sales mix.**

Price and interest will have a major influence on decision-making at the time of considering the awarding of the bid. Therefore, bidders are required to price for all the items listed in the table below: -

PART A: BANKING COST

Item No.	Items Description	Cost per unit (VAT inclusive)		Estimated Annual Transaction Volumes/ Value	Total Annual Cost (Cost per Item x Estimated Transaction Volumes/ Value)
		Rand	Cents		
1	Deposits				
1.1	Cash deposit fee per transaction				
1.1.1	Deposit books			1200	

Item No.	Items Description	Cost per unit (VAT inclusive)		Estimated Annual Transaction Volumes/ Value	Total Annual Cost (Cost per Item x Estimated Transaction Volumes/ Value)
		Rand	Cents		
1.1.2	Over the Counter/Branch Deposits				
1.1.2.1	R1 – R10 000			12888	
1.1.2.2	R10 001 – R30 000			208	
1.1.2.3	R30 001 – R50 000			25	
1.1.2.4	Above R50 000			42	
1.1.3	Cash Processing Centre Deposits				
1.1.3.1	R1 – R10 000			10740	
1.1.3.2	R10 001 – R30 000			1060	
1.1.3.3	R30 001 – R50 000			20	
1.1.3.4	Above R50 000			150	

Item No.	Items Description	Cost per unit (VAT inclusive)		Estimated Annual Transaction Volumes/ Value	Total Annual Cost (Cost per Item x Estimated Transaction Volumes/ Value)
		Rand	Cents		
1.2	Electronic Deposits				
1.2.1	R1 – R10 000			2098	
1.2.2	R10 001 – R30 000			13	
1.2.3	R30 001 – R50 000			1060	
1.2.4	Above R50 000			7644	
1.4	Point of sale device - Dual networks (as and when the need arises)				
1.4.1	Installation fee			71	
1.4.2	Monthly rental per device (Mobile) (780 = 65 devices x 12 months)			780	
1.4.3	Monthly rental per device (Desktop with pinpad) (72 = 6 devices x 12 months)			72	
1.4.4	Merchant commission fee				
	a) Credit cards			9437	

Item No.	Items Description	Cost per unit (VAT inclusive)		Estimated Annual Transaction Volumes/ Value	Total Annual Cost (Cost per Item x Estimated Transaction Volumes/ Value)
		Rand	Cents		
	b) Debit Cards			5709	
	c) Other special cards			57	
1.5	Deposit identifier				
1.5.1	Development and set-up fee per account (64 Accounts = 11 PMG+1 Exq+37 Hospital+13 Resort+2 College)			64	
1.5.2	Validation				
1.5.2.1	Over the counter deposit			13163	
1.5.2.2	Cash processing centre			11970	
1.5.2.3	Electronic deposit			10815	
1.5.2.4	Point of sale devices			15203	
2.	Payments				
2.1	ACB Transactions				
2.1.1	User fee per Bankserv Code				

Item No.	Items Description	Cost per unit (VAT inclusive)		Estimated Annual Transaction Volumes/ Value	Total Annual Cost (Cost per Item x Estimated Transaction Volumes/ Value)
		Rand	Cents		
2.1.1.1	Set-up fee (12 Accounts = 11 PMG + 1 Exchequer)			12	
2.1.1.2	Loading of additional user code as and when required			1	
2.1.1.3	Monthly fee (144 = (11 PMG + 1 Exchequer) x 12 months)			144	
2.1.2	Transaction Processing				
2.1.2.1	Fee per transaction (2 400 000 = 200 000 transactions x 12 months)			2 400 000	
2.1.2.2	Error processing as and when required			1	
2.1.3	Setting of limits				
2.1.3.1	Initial limits (77 = 11 PMG x 7 ACB limit sets)			77	
2.1.3.2	Future adjustment of limit (72 = 6 limits per month x 12 months)			72	
2.1.4	Rejection fee				
2.1.4.1	Single item (as and when occurs)			1	
2.1.4.2	Aggregate/Batch (as and when occurs)			1	

Item No.	Items Description	Cost per unit (VAT inclusive)		Estimated Annual Transaction Volumes/ Value	Total Annual Cost (Cost per Item x Estimated Transaction Volumes/ Value)
		Rand	Cents		
2.1.5	Payment recall instruction				
2.1.5.1	Recall prior action date (early recall)				
2.1.5.1.1	Single item recall as and when required (528 = 4 recalls x 11 Departments x 12 months)			528	
2.1.5.1.2	Batch recall as and when required			1	
2.1.5.2	Recall after action date of payment (late recall)				
2.1.5.2.1	Successful recall (24 = 2 recalls x 12 months)			24	
2.1.5.2.2	Unsuccessful recall (12 = 1 recall x 12 months)			12	
2.1.6	Daily reports				
2.1.6.1	Payments report (VET report) (924 = 7 runs x 11 Departments x 12 months)			924	
2.1.6.2	Payment rejections report (EF70) (924 = 7 runs x 11 Departments x 12 months)			924	
2.2	On line banking				
2.2.1	Set-up fee (per bank account) (66 Accounts = 11 PMG+1 Exq+2 Control Acc+37 Hospital+13 Resort+2 College)			66	

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Item No.	Items Description	Cost per unit (VAT inclusive)		Estimated Annual Transaction Volumes/ Value	Total Annual Cost (Cost per Item x Estimated Transaction Volumes/ Value)
		Rand	Cents		
2.2.2	Training fee (per user, per annum) (264 = 66 accounts x 4 users)			264	
2.2.3	Maintenance of user profiles by the bank				
2.2.3.1	User registration (264 = 66 accounts x 4 users)			264	
2.2.3.2	Password reset (as and when required) (264 = 66 accounts x 4 users)			264	
2.2.3.3	User re-activation (as and when required) (264 = 66 accounts x 4 users)			264	
2.2.4	Maintenance of user profiles (Self-administration by the Principal)				
2.2.4.1	User registration (264 = 66 accounts x 4 users)			264	
2.2.4.2	Password reset (as and when required) (264 = 66 accounts x 4 users)			264	
2.2.4.3	User re-activation (as and when required) (264 = 66 accounts x 4 users)			264	
2.2.5	Bank credit transfers (BCT) - (pay same day)				
2.2.5.1	Payments > R 1 million manual submission (4200 = 350 BCT x 12 months)			4200	
2.2.5.2	Payments < R 1 million manual submission (as and when required)			1	

Item No.	Items Description	Cost per unit (VAT inclusive)		Estimated Annual Transaction Volumes/ Value	Total Annual Cost (Cost per Item x Estimated Transaction Volumes/ Value)
		Rand	Cents		
2.2.5.3	Payments > R 1 million automated submission (4200 = 350 BCT x 12 months)			4200	
2.2.5.4	Payments < R 1 million automated submission (as and when required)			1	
3	Bank statements				
3.1	Email statements (PDF) (24090 = 66 accounts x 365 days)			24090	
3.2	Duplicate statements (per statement) as and when required (2409 = 10% of 24090)			2409	
3.3	On line bank statements (min 180 days) (66 Accounts = 11 PMG+1 Exq+2 Control Acc+37 Hospital+13 Resort+2 College)			66	
4	Account holder verifications				
4.1	Per transaction verification				
4.1.1	Per transaction (accounts within the bank)			1	
4.1.2	Per transaction (accounts with other banks)			1	
4.2	Bulk verification				
4.2.1	Bulk verification (accounts within the bank)			1	

Item No.	Items Description	Cost per unit (VAT inclusive)		Estimated Annual Transaction Volumes/ Value	Total Annual Cost (Cost per Item x Estimated Transaction Volumes/ Value)
		Rand	Cents		
4.2.2	Bulk verification (accounts with other banks)			1	
5	Account handling fee				
5.1	Monthly fee per account (792 = 66 accounts x 12 months)			792	
5.2	Handling of queries (only queries born out of the error of the client department) as and when required			1	
5.3	Audit certificate fee per account (66 = 66 accounts x 1 per year)			66	
5.4	Forex fee per transaction (11 = 11 Departments x 1 transaction each)			11	
6	Sweeping Fee				
6.1	Set-up fee (Once off) (66 Accounts = 11 PMG+1 Exq+2 Control Acc+37 Hospital+13 Resort+2 College)			66	
6.2	Sweeping fee per account per month (792 = 66 accounts x 12 months)			792	
7	Petty Cash Facility (as and when required)				
7.1	Card activation fee (63 Accounts = 11 PMG+37 Hospital+13 Resort+2 College)			63	
7.2	Transaction fee			1	

Item No.	Items Description	Cost per unit (VAT inclusive)		Estimated Annual Transaction Volumes/ Value	Total Annual Cost (Cost per Item x Estimated Transaction Volumes/ Value)
		Rand	Cents		
7.3	Setup Fee (63 Accounts = 11 PMG+37 Hospital+13 Resort+2 College)			63	
7.4	Transfer fee (63 Accounts = 11 PMG+37 Hospital+13 Resort+2 College)			63	
7.5	Administration fee (63 Accounts = 11 PMG+37 Hospital+13 Resort+2 College)			63	
7.6	Card replacement fee (63 Accounts = 11 PMG+37 Hospital+13 Resort+2 College)			63	
8	Cash-in Transit (CiT) as and when required				
8.1.	Cash Drop Box				
8.1.1	Installation Fee			1	
8.1.2	Monthly Rental			1	
8.2	Collection Fee (from the revenue collection point to the nearest branch)			Number of Pickups/ km range	
8.2.1	0-10 km			18144	
8.2.2	11-30 km			4788	
8.2.3	31-50 km			3528	

Item No.	Items Description	Cost per unit (VAT inclusive)		Estimated Annual Transaction Volumes/ Value	Total Annual Cost (Cost per Item x Estimated Transaction Volumes/ Value)
		Rand	Cents		
8.2.4	51-70 km			1764	
8.2.5	71-100 km			504	
8.2.6	101 km plus			504	
8.3	Cash processing (per R100)				
8.3.1	R1 – R10 000			10740	
8.3.2	R10 001 – R30 000			1060	
8.3.3	R30 001 – R50 000			20150	
8.3.4	Above R50 000			7424	
9.	Bank Note Counting and Fake Bank Note Detecting Devices (as and when required)				
9.1.	Portable Fake Note Detector (UV light): Outright Purchase option, including installation			1	
9.2.	Portable Note Counter and Fake Note Detector: Outright Purchase option including installation			1	

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Item No.	Items Description	Cost per unit (VAT inclusive)		Estimated Annual Transaction Volumes/ Value	Total Annual Cost (Cost per Item x Estimated Transaction Volumes/ Value)
		Rand	Cents		
	(LCD display, automatic multi-currency cash banknote counter machine with UV MG counterfeit detector external display panel)				
9.3.	Portable Note Counter and Fake Detector: Lease option (LCD display, automatic multi-currency cash banknote counter machine with UV MG counterfeit detector external display panel)				
9.3.1	Installation fee			1	
9.3.2	Monthly rental 12 = (12 Months)			12	
	TOTAL COST (ITEMS 1 TO 9)				

PART B INTEREST

Items Description	Annual Interest Rate linked to Prime (Prime - ?)	Estimated Average Daily Balance	Total Daily Compounded Interest for the year (to be calculated using the Compound Interest formula below)
Interest on credit balance (favourable current account balance)	Prime Less	R100 000 000.00	*

PART C: NET BENEFIT

Net Benefit= Part B – Part A	
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NB: For the purpose of the evaluation, the Principal will use the Prime Rate applicable on the date of evaluation to determine the interest rate offered by the bidder, should there be a change in the prime rate at the time of evaluation.

***Interest = [100 000 000 (1+r/365)^{365 x 1}] – 100 000 000**

r = Prime linked interest rate (decimal)

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